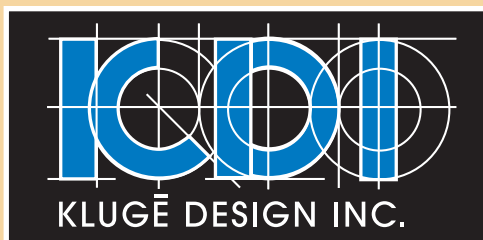


ABOUT KLUGĒ DESIGN INC

Kluge Design is a product development and contract manufacturer of electro-mechanical assemblies for companies in the Medical, Industrial, Consumer and Security industries. Customers come to Kluge Design because of their reputation for quality and competitive prices. Those customers stay because of Kluge Design's exceptional responsiveness and flexibility, as well as their passion for optimizing product designs for manufacturability.

As a Minnesota based company with a 25,000 square foot facility, Kluge Design is known for:

- Dependable, quality manufacturing of electro-mechanical devices
- Supporting customers' Product Designers with creative manufacturing solutions
- Responsiveness and flexibility.
- Handling the special needs of new product manufacturing
- ISO 9001 & 13485 certification
- Low to medium volume and high mix capability
- "Dock to stock" and "Just in time" shipping to customer's distribution centers
- Depot repair and refurbishment services



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Provided below and on the back are key questions and answers relative to Kluge Design's capabilities as a Contract Manufacturing partner. Included are related testimonials from current customers.

Why do successful companies chose Kluge to serve as their contract manufacturer?

QUALITY MANUFACTURING:

- Mature, comprehensive quality systems
- On-Schedule delivery
- Custom labeling & packaging
- Accuracy of shipments
- Flexible enough to handle a high mix of products

"Machining capability is very good. Shop is fully capable. Well run assemblers with the right capital equipment."

"Very few quality problems with Kluge Design."

ENGINEERING SUPPORT:

Core competency:

- Capable, smart and experienced.
- Strong in electro-mechanical design.

"Kluge Design is a high end engineering shop. I look for them to be very thorough. Every aspect will be reviewed. I know it will be done the right way."

"Helpful in looking at designs and their manufacturability and very responsive to helping us solve problems."

Highly responsive:

- Willing to work with special requests.
- Flexible.
- Sensitive to schedule demands.

"You call them and they get back to you right away."

"Things change a lot with new products and sometimes at the last minutes; not everyone can "turn on a dime" like Kluge Design does. Our bigger contract manufacturers don't react to our needs like Kluge Design does."

(Engineering support continued)

(Engineering support)

Creative:

"I would rate Kluge Design's creativity as very high relative to manufacturing things. They can keep things simple. They figure it out without overbuilding things. Kluge Design eliminates things that do not add value and they do this better than other suppliers."

"Look to them for ideas on how to make products simpler, easier to build, and less expensive."

Why do successful companies stay with Kluge Design?

Kluge Design has enjoyed a high percentage of repeat business from their customers. This is primarily due to the overall experience working with the Kluge team on their first contract manufacturing project and the resulting superior manufacturing quality.

"We get support on designing for manufacture, if needed. They play an important role in suggesting improvements. They are very diligent in letting us know if a part poses a manufacturing issue."

"We work together and on-going relative to manufacturing quality. Issues come up, which is to be expected, but they are resolved quickly to our satisfaction. It is critical that there are no surprises, and this is the case with Kluge Design."

"I look to them for ideas on how to make products simpler, easier to build, and less expensive. I have no areas of frustration; they are probably my top supplier; very responsive."

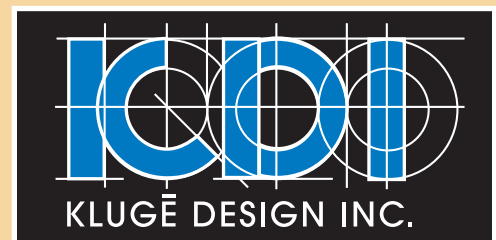
"I prefer to stay with suppliers with which I am comfortable, like Kluge Design. We do check their prices and they have always performed and been responsive."

Why should you consider Kluge Design for your electro-mechanical contract manufacturing needs?

Kluge provides the unique combination of the intimacy and responsiveness of a small company with the engineering, manufacturing and quality competencies of much larger organizations.

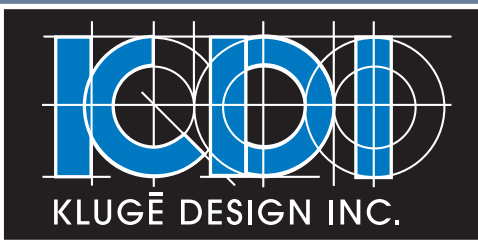
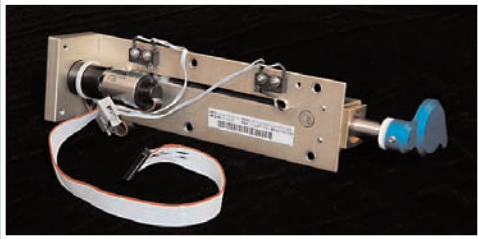
To learn more about how Kluge Design can work with you to meet your Product Development and Contract Manufacturing needs contact:

**Steve McKeown, President
763-428-5140 or
steve@klugedesign.net**



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CONTRACT MANUFACTURING



KLUGE DESIGN INC.

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MANUFACTURING MEDICAL & COMMERCIAL DEVICES FOR OUR OEM CUSTOMERS SINCE 1984

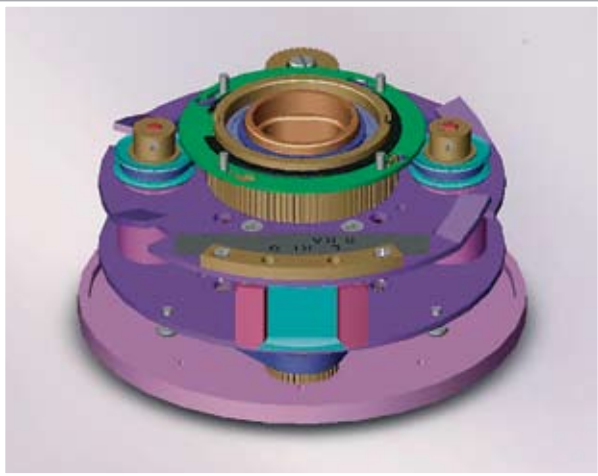
- FDA / GMP Compliant
 - Class I and Class II Devices
 - Quality Management System
 - Device History Record
 - Complex Electro-mechanical Assemblies
 - Surgical Instruments
- ISO 13485:2003 and Q9001:2008 Certification
- Prototype and Pilot Builds
- Process Verification, Validation and FMEA studies
- Comprehensive ERP System
 - Fully Integrated MRP
 - Capacity Planning
 - Lot Control
- Regulatory Compliance
 - UL/ CSA/ CE Mark
- Lean Manufacturing
- Outside Vendor & Tooling Management
- Warranty/ Refurbishment/ Depot Services
- Warehouse and Distribution Services
- Manufacturing Engineering
 - Assembly & Test Equipment Design
 - On Site Model Shop

"Things change a lot with new products and sometimes at the last minutes; not everyone can "turn on a dime" like Kluge Design does. Our bigger contract manufacturers don't react to our needs like Kluge Design does."

Kluge Design Inc. provides the unique combination of a small company's intimacy and responsiveness with the engineering, manufacturing and quality competencies of much larger organizations.

To learn more about how Kluge Design can work with you to meet your Contract Manufacturing needs contact:
Steve McKeown, 763-428-5140 or steve@klugedesign.net





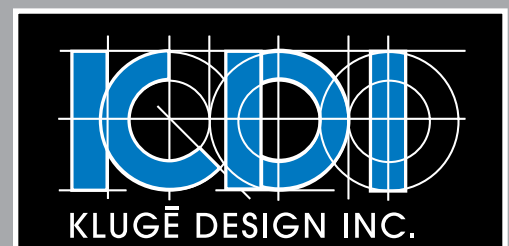
Kluge Design works closely with you through the entire development process. From concept through prototypes, validation and verification, manufacturing and delivery – we are at your side to assure a positive outcome.

ABOUT KLUGĒ DESIGN INC.

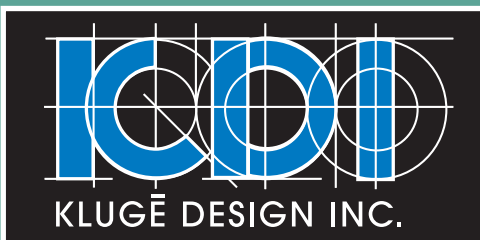
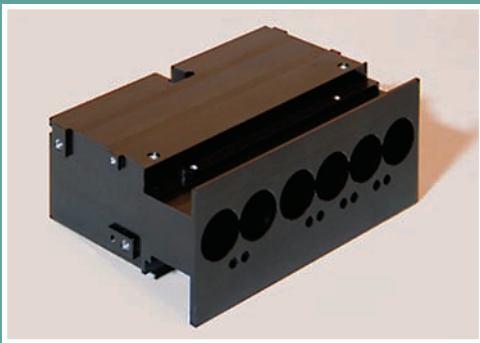
Kluge Design is a Minnesota based; product development and contract manufacturer of electro-mechanical products. We have a long history serving the Medical, Industrial, Consumer and Security industries. Customers come to us for our high level of quality and competitive prices and stay because of our exceptional service.

We provide the unique combination of the intimacy and responsiveness of a small company with the engineering and manufacturing competencies of a much larger organization.

For more information please visit our web-site at:
www.kludedesign.net



PRECISION MACHINING



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STATE OF THE ART MILLING, TURNING AND INSPECTION CAPABILITIES

EXPERIENCE WITH A LARGE VARIETY OF MATERIALS

- Stainless Steels
- Brass
- Aluminum Alloys
- Plastics
- Titanium
- Tubing
- Steels
- Custom Extrusions

TURNING CENTERS

- Daewoo Puma 230MS, Turret style, CNC Turning Center, with live tooling, sub-spindle and LNS servo bar feeder.
- Daewoo Lynx 210L, Turret style, CNC Turning Center
- Daewoo Puma 160, gang tool style, CNC Turning Center
- Daewoo Puma 160, gang tool style, Gantry, CNC Turning Center
- Two manual lathes
- Largest capability is 6" by 12"

VERTICAL MILLING CENTERS

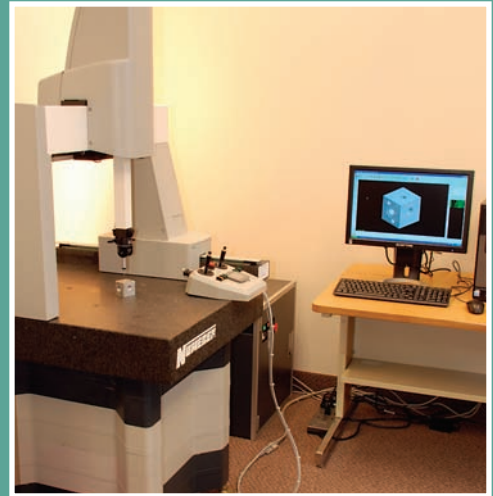
- Daewoo DMV 3016L 15 HP 12,000 RPM with 4th axis 1400 in/min X & Y rapid traverse
- Four (4) Daewoo DMV 3016L 12 HP 8000 RPM 1400 in/min X & Y rapid traverse
- Brother TC-S2A-0 Vertical Machining Center, 10,000 RPM, 1400 in/min X & Y 1900 in/min Z rapid traverse and 6000 RPM rigid tapping
- Mitsubishi MV5C Vertical Machining Center, 15 HP - 8,000 RPM, 1100 in/min X & Y rapid traverse
- Mitsubishi MV5C Vertical Machining Center w. 15 HP - 12,000 RPM, 1100 in/min X & Y rapid traverse
- Daewoo Mynx 500 Vertical Machining Center, 20HP - 8,000 RPM
- Largest capability is 20" by 40"

(continued on back)

**PROGRAMMING DIRECTLY FROM CAD MODELS USING
MASTERCAM®**

*“Machining capability is very good. Shop is fully capable.
Well run assemblers with the right capital equipment.”*

*“I look to them for ideas on how to make products simpler,
easier to build, and less expensive. I have no areas of
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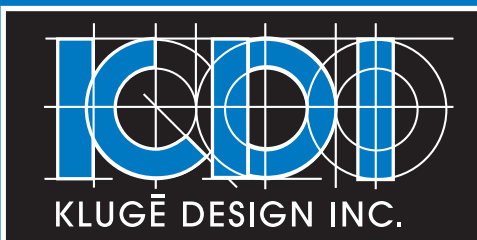
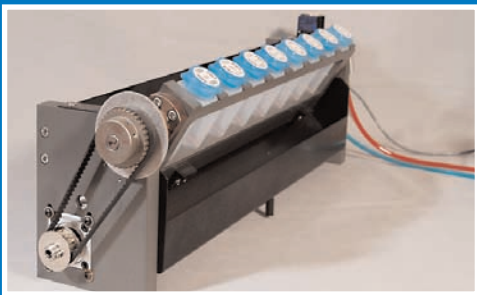
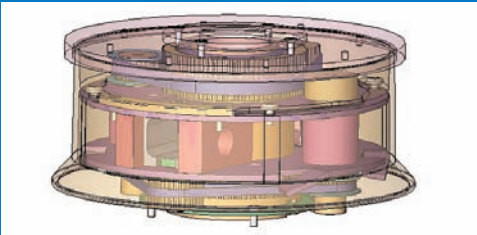
To learn more about how Kluge Design can work with you to meet your Precision Machining needs contact:

Steve McKeown
763-428-5140 or steve@klugedesign.net



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PRODUCT DEVELOPMENT



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COMPREHENSIVE DESIGN AND DEVELOPMENT SOLUTIONS FOR YOUR PRODUCTS

- Complete Product Development Services from Preliminary Concepts through Accessories and Packaging
- Mechanical Design
- Pneumatics and Fluid Power
- Software Development
- Custom Disposables
- Injection Molded Parts
- Solid Works CAD – 3D models
- Five Stage Product Development Process
 - Stage 1 – Concept Definition*
 - Stage 2 – Preliminary Design*
 - Stage 3 – Prototype Build*
 - Stage 4 – Detailed Design*
 - Stage 5 – Pre-Production*
- Continuation Engineering
- Project Management Services
- Design for Manufacturability
- Supply Chain Management
- ISO 13485:2003 and Q9001:2008 Certification
- Intellectual Property Creation – Over 30 Patents and Copyrights Issued to our Engineers

“Look to them for ideas on how to make products simpler, easier to build, and less expensive.”

“Kluge Design is a high end engineering shop. I look for them to be very thorough. Every aspect will be reviewed. I know it will be done the right way.”

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